

Message

**From:** Young, Christopher [/O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/CN=879AFCB938B44FF58E9A0793005F74E0-CYOUNG]  
**Sent:** 04/04/2020 12:20:50  
**To:** [REDACTED] NR [REDACTED]@dhsc.gov.uk]; Fundrey, Jon [jon.fundrey@dhsc.gov.uk]  
**Subject:** RE: [AO APPROVAL REQUIRED] Various PPE Orders

Thanks

No need – the information I have seen from 29/03 suggests FFP3 masks will burn down in 10 weeks with existing demand, so I am content for the order to proceed.

Chris



Chris Young  
Finance Director  
Department of Health and Social Care, 2S14 Quarry House, Leeds  
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**From:** [REDACTED] NR [REDACTED]@dhsc.gov.uk>

**Sent:** 04 April 2020 12:19

**To:** Young, Christopher <[christopher.young@dhsc.gov.uk](mailto:christopher.young@dhsc.gov.uk)>; Fundrey, Jon <[Jon.Fundrey@dhsc.gov.uk](mailto:Jon.Fundrey@dhsc.gov.uk)>

**Subject:** RE: [AO APPROVAL REQUIRED] Various PPE Orders

Hi Chris

Sorry – typo on my part, we are purchasing FFP3 masks from Meller (which I understand to be the preference for clinical use because of splash protection). Happy to go back to MoD sourcing if you would still like me to

[REDACTED] NB



[REDACTED] NR  
COVID-19 Finance Operations Lead  
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**From:** Young, Christopher <[christopher.young@dhsc.gov.uk](mailto:christopher.young@dhsc.gov.uk)>

**Sent:** 04 April 2020 12:14

**To:** Fundrey, Jon <[Jon.Fundrey@dhsc.gov.uk](mailto:Jon.Fundrey@dhsc.gov.uk)>; [REDACTED] NR [REDACTED]@dhsc.gov.uk>

**Subject:** RE: [AO APPROVAL REQUIRED] Various PPE Orders

Hi [REDACTED] NR

Not to hold up the order, but please can you ask Commercial sourcing team **why FLUID BRANDING LIMITED are providing FFP2 face masks @ [REDACTED] I&S whilst MELLER DESIGNS LTD unit price is EUR [REDACTED] I&S**

The latter includes shipping, whilst the former excludes – but the note suggests this is only an additional [REDACTED] I&S per unit.

We can just about justify the VFM argument based on certainty of supply given the demand and additionally the predicted burn-rate of FFP3 masks, where the default is to switch to FFP2 masks – but it would be nice to have an answer to my question.

Thanks

Chris

From: Fundrey, Jon <Jon.Fundrey@dhsc.gov.uk>

Sent: 04 April 2020 12:01

To: [redacted]@dhsc.gov.uk; Young, Christopher <christopher.young@dhsc.gov.uk>

Subject: RE: [AO APPROVAL REQUIRED] Various PPE Orders

NR

Thanks for this. Chris flagged this with David on Friday evening, who indicated he was content for us to go ahead. I note that the 25% variance has been exceeded, however this will be due to the current market conditions and I am content to approve.

Chris – please shout if you believe differently.

Regards,

Jon

From: [redacted]@dhsc.gov.uk

Sent: 04 April 2020 11:38

To: Young, Christopher <christopher.young@dhsc.gov.uk>

Cc: Fundrey, Jon <Jon.Fundrey@dhsc.gov.uk>

Subject: [AO APPROVAL REQUIRED] Various PPE Orders

Dear Chris

I have a number of PPE orders we have received from the MoD sourcing team which require AO approval. A Summary of the orders and reason for referral to you is below:

| Supplier               | PO or FCP | Product                | Value (£)         | Why requiring approval  |
|------------------------|-----------|------------------------|-------------------|---|
| FLUID BRANDING LIMITED | PO        | I&S<br>FFP2 face masks | £1,330,000        | Unit price is £ NR (excluding freight charges for comparability – additional NR per unit), this is more than 25% above the NR paid by DHSC on average to date. Not otherwise Novel or Contentious                       |
| TOFFELN LTD            | PO        | I&S<br>visors          | £1,111,970        | 1. Payment in advance is required by the supplier<br>2. Unit price is £ NR (excluding freight charges for comparability – additional NR per unit), this is more than 25% above the NR paid by DHSC on average to date   |
| MELLER DESIGNS LTD     | FCP       | I&S<br>FFP2 face masks | EUR<br>35,750,000 | 1. Payment in advance is required by the supplier<br>2. Unit price is EUR NR which includes shipping, don't have breakdown of how much this is), this is more than 25% above the £ NR paid by DHSC on average to date - |

I'm seeking your approval to use the Delegated Funding Conditions from HMT. The conditions of this are below, they are subject to AO Assessment:

- o Ensure any foreign companies are considered reputable by FCO and the local British Embassy, and assurances provided to DHSC in writing; **All UK based companies (even though one is being paid in Euros)**
- o Ensure all equipment has the appropriate medical certification and commercial colleagues have sought and taken all reasonable action to review time-stamped pictures of the equipment; **All confirmed by MOD by reference to appropriate certifications**
- o Confirm that all stock will be medically inspected as fit for purpose before distribution to NHS Trusts and/or use; **CaPA approval has been received for the items and product will be inspected on receipt**
- o Ensure commercial teams have reviewed purchase contracts and confirmed they see no terms and conditions that represent unacceptable risk to Government; **This has been confirmed by the MoD sourcing team and have been reviewed by Ed James's procurement ops team**
- o Make all reasonable attempt to ensure prices are <25% above the average unit price paid to date; **All well above 25% tolerance, see individual notes above**
- o Keep any deposit payments and prepayments to a minimum. **Required for TOFFELN and MELLER in order to secure supply**

If you are content grateful if you confirm to allow payment to be raised.

NR



Department  
of Health &  
Social Care

**100**  
**YEARS**  
1919 - 2019

NR

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