

Department of Health and Social Care/NHS E & I

Request for deal approval

Date : 12 May 2020

Counterparty and Mendix reference number supplier/transaction

Counterparty is P14 Medical Services Ltd, Mendix ID 7642

Commercial relationship

P14 Medical Ltd are registered in the UK, their registration number is 10911187. The company was incorporated in 2017.

P14 Medical Ltd are AMBER on the DD RAG list.

The supplier is already a supplier to the NHS and a previous order was placed for Face Shields, the first delivery is currently with Uniserve in transit to the UK. The Reference for this order is 1838 and 1838A.

Irrelevant & Sensitive have completed a Due Diligence Report and they have provided an overall score of AMBER with the following information

“This is a small business who according to its website supply's specialist pain management devices, they also claim to have already supplied the Nightingale hospitals with PPE likely gowns and facemasks. There is limited financial data available as they file abbreviated accounts and have only been in operation since 2017, based on the one-year submission liquidity ratios are low and they have a health score in the warning zone. They also have a high gearing of over 98% potentially indicating they are funding operations with lending. In this situation we would normally look at the financial health of the Parent company, but the parent company was only set up in 2019 and so has not yet filed group accounts so we are unable to make a judgement based on this. I would recommend that you request management accounts for 2019 and 2020 to assess the financial viability of this company. “

To provide further reassurances with regards to the liquidity of the company to meet all current and forecast future trading, fiscal and other obligations and liabilities as they fall due, P14Medical Ltd have provided copies of bank statements which show a healthy cashflow within the business which totals Irrelevant & Sensitive

In addition, the company directors (Steve Dechan and Kate Dechan) have provided statement of their personal accounts which total Irrelevant & Sensitive. The directors have provided a letter confirming that the company doesn't have any outstanding external borrowings or overdue trading, tax or other liabilities.

P14 Medical Ltd use a third-party intermediary called: Irrelevant & Sensitive registered in Hong Kong. The Irrelevant & Sensitive have completed a DD report and have assessed the intermediary as LOW risk.

The manufacture Irrelevant & Sensitive are on the approved FCO list of China manufacturers. The FCO have confirmed that this order does not conflict with orders they have placed and have confirmed approval to proceed.

Sponsor and Deal Team