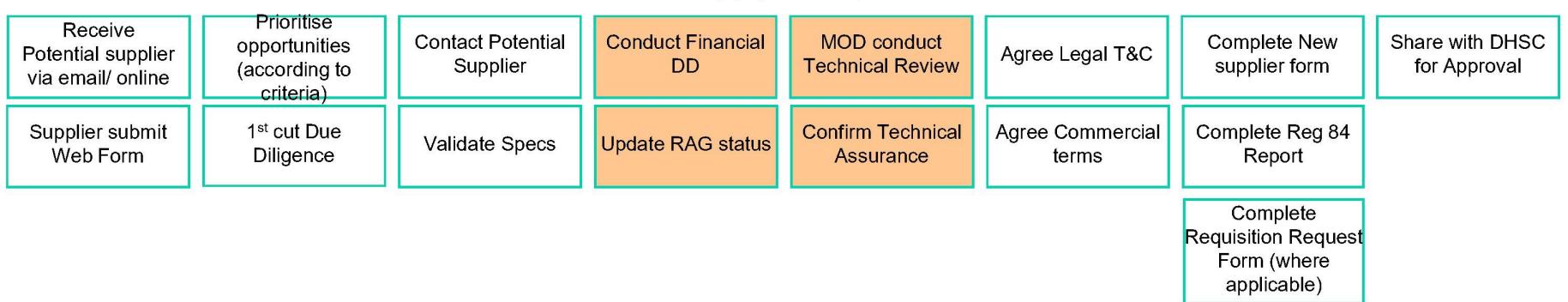


Source process – New Suppliers, Donations

PPE E2E supply chain process - Level 2



PPE E2E supply chain process - Level 3



PPE E2E supply chain process - Level 4 (WIP)

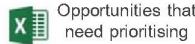
Documents



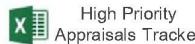
Case Management tool



Case Management tool



Opportunities that need prioritising



High Priority Appraisals Tracker



Updated list of opportunities (New, DD Status etc.)



Opportunities Team User Guide



Opportunities for Supplier Due Diligence



Closing Tracker



New Supplier Form



Reg 84



Closing Team User Guide

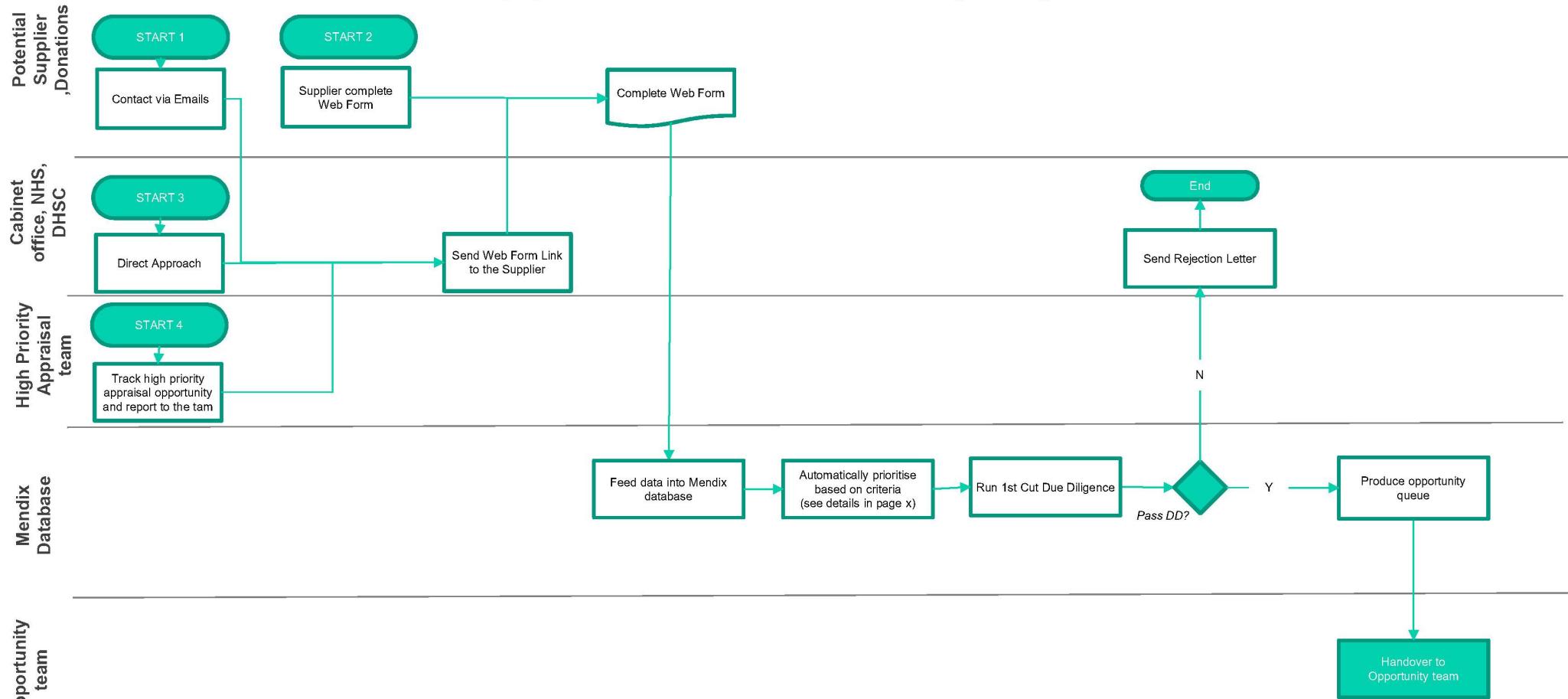


Authorisation email-Contract Form

DRAFT

Source – New Suppliers, Donations (1/3)

1 Initial Data Triage
2 Prioritise Opportunities incl. 1st cut due diligence



Update every week

2

Prioritise
Opportunities incl.
1st cut due diligence

Initial data triage criteria

Data triage criteria are reviewed and updated weekly

At publication efforts have been prioritised as follows:

A product will be marked as high priority if **(A+B) OR C** are true:

A: Company size > 250 employees (except if marked as an agent)

B: Volumes: if any of the below are true then High priority = yes

- i. FFP3:Volume =>1,000,000
- ii. FFP2: Volume =>1,000,000
- iii. IIR@ Volume =>1,000,000
- iv. Glasses: Volume => 1,000,000
- v. Hand Sanitizer = All
- vi. Gloves = All
- vii. Gowns: Volumes = All

C: If donation or VIP (this is also captured by the VIP and donation flags in the system as well)

DRAFT

Source – New Suppliers, Donations (2/3)

3

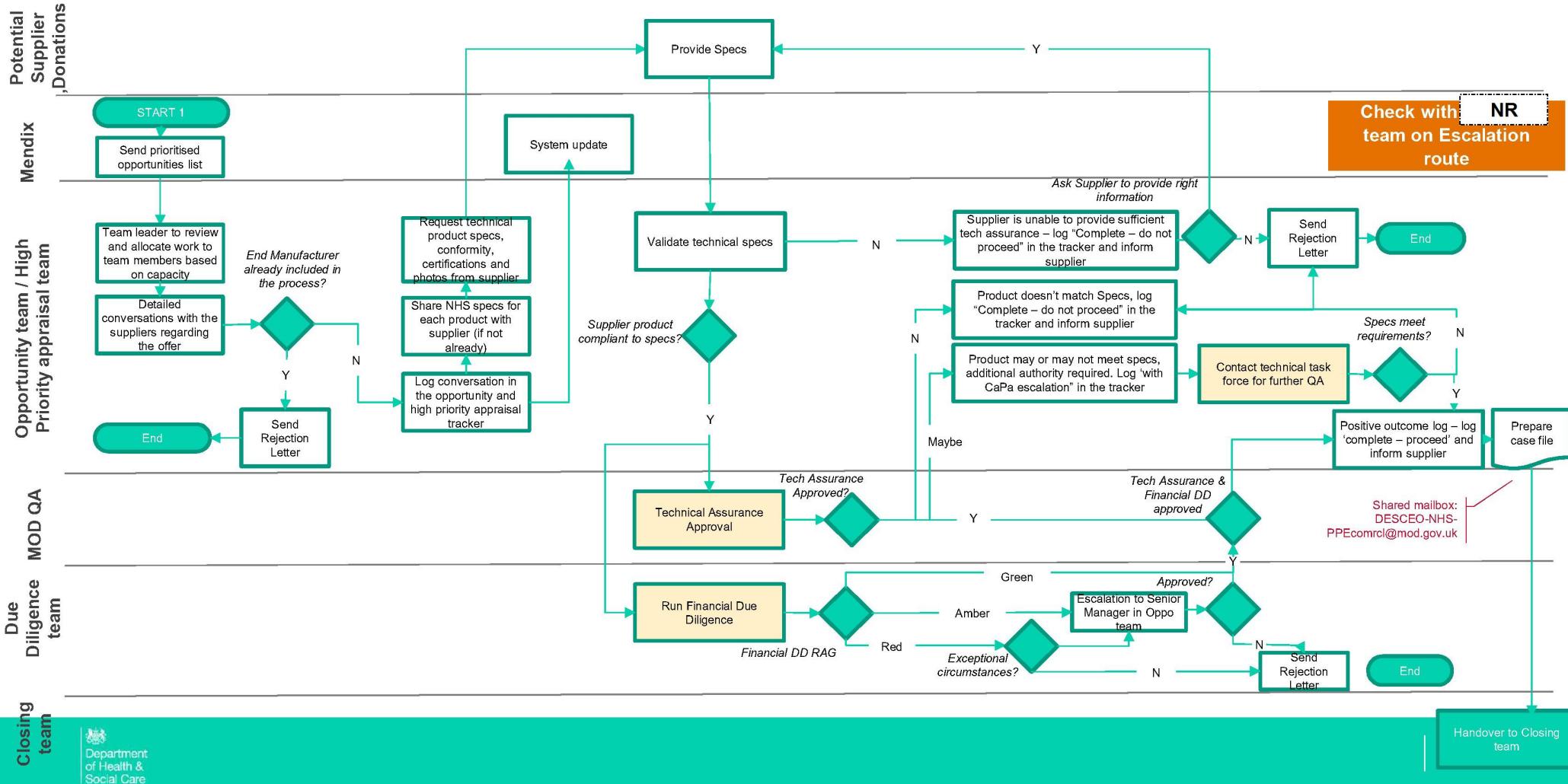
Validate Opportunities

4

Financial / Commercial DD

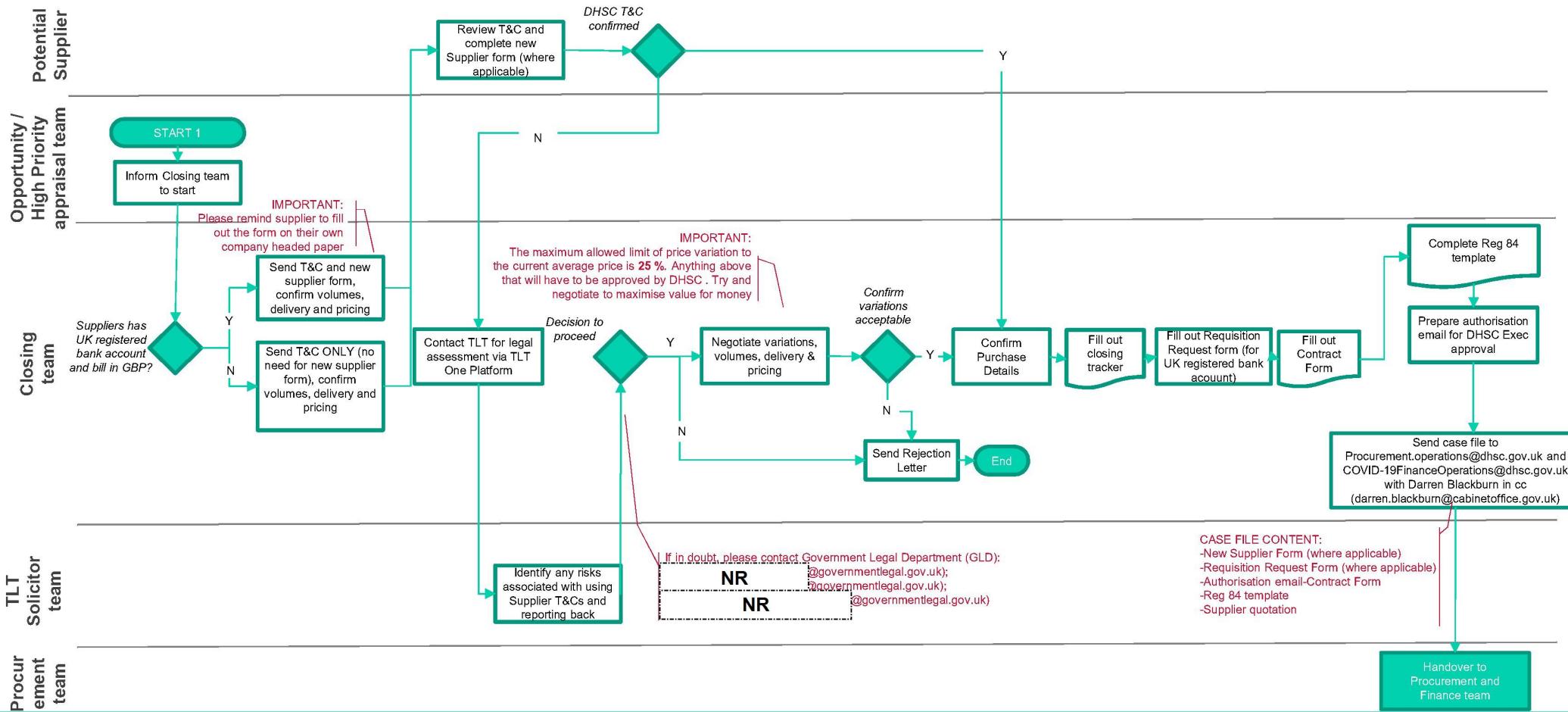
5

Confirm Technical Review



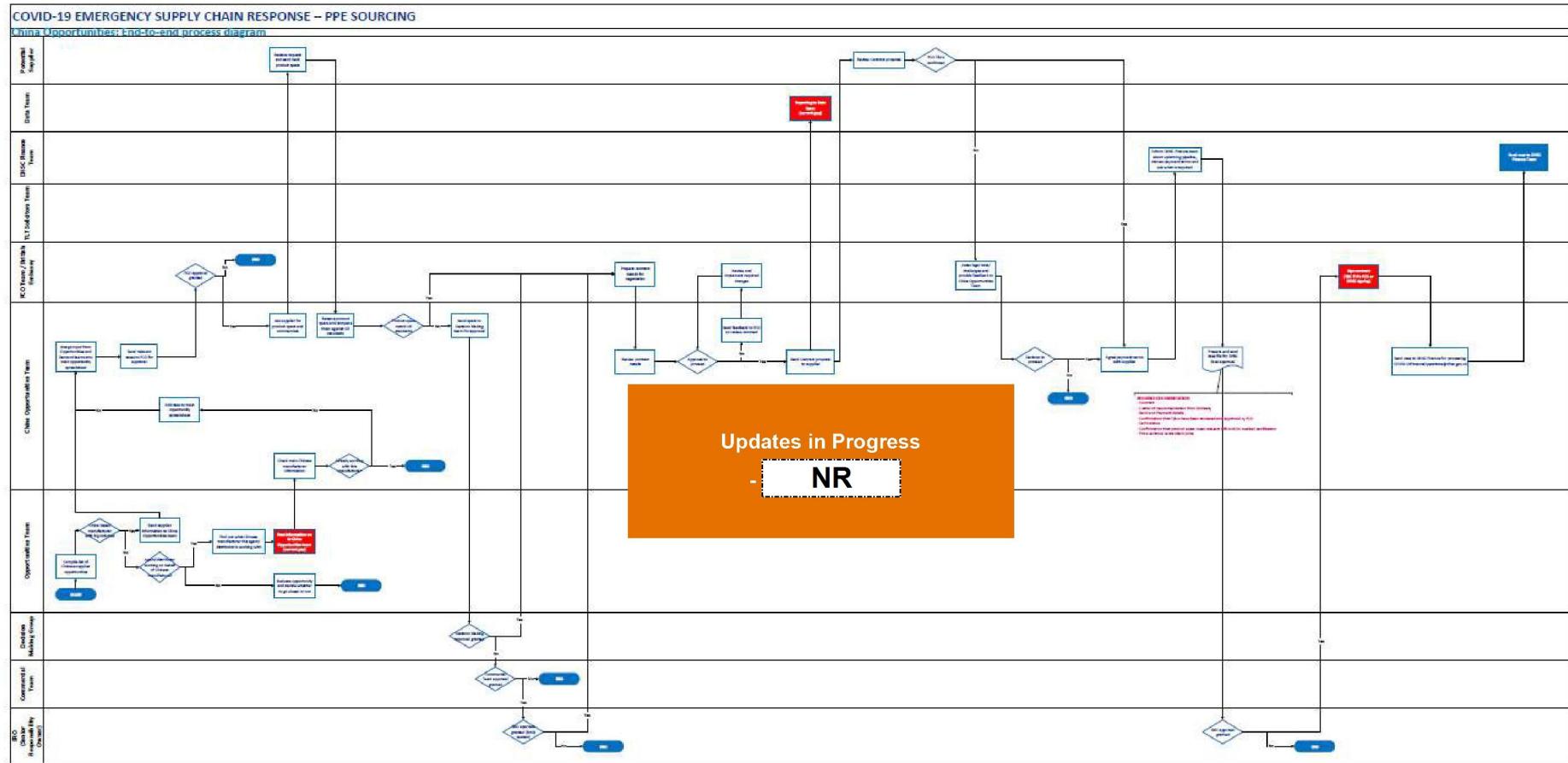
Source – New Suppliers, Donations (3/3)

- 6 Close T&C, pricing
- 7 Complete Approval Documentation
- 8 Send to DHSC for approval



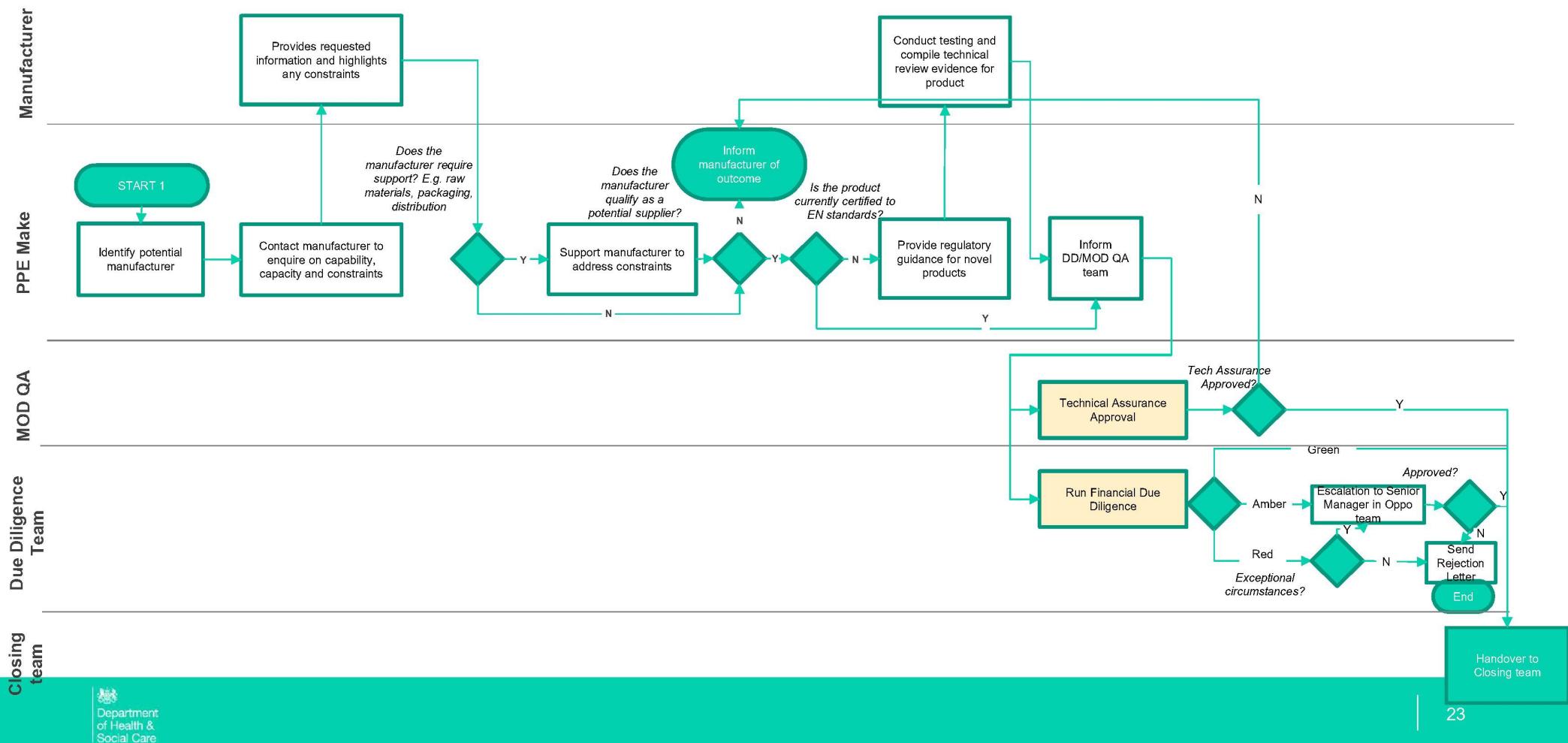
China Opportunities

Convert from by team to by steps



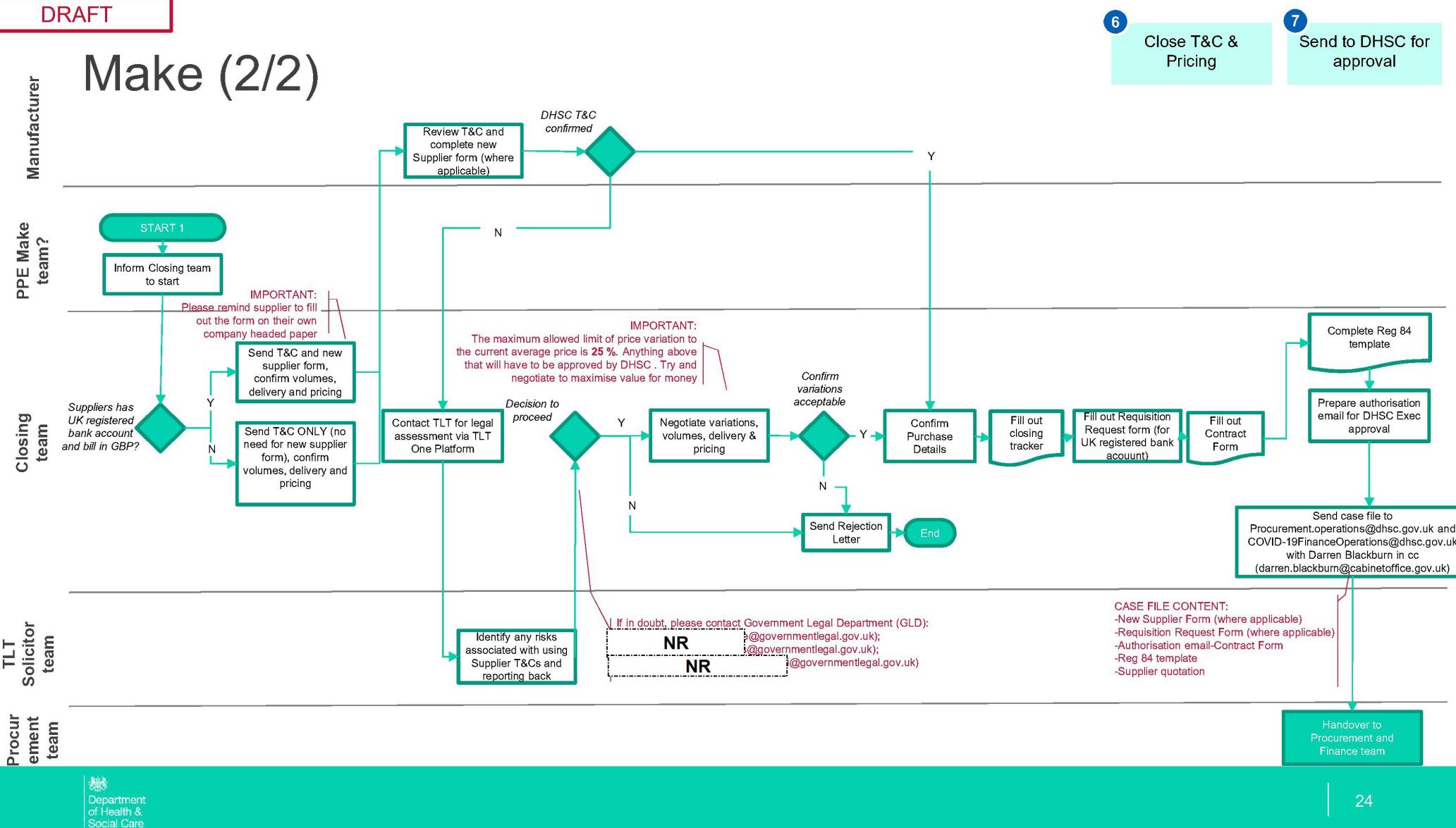
DRAFT

Make (1/2)



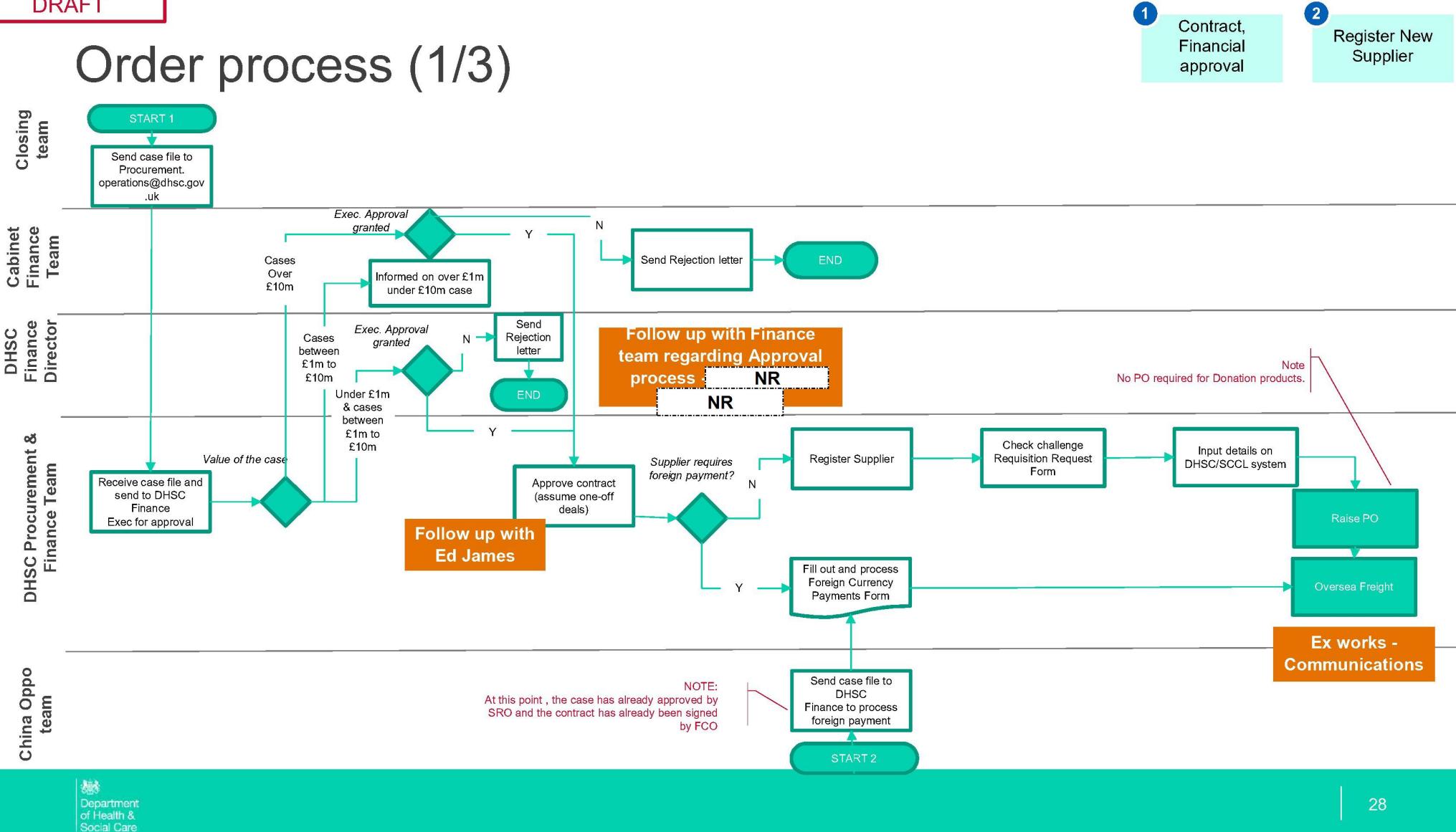
DRAFT

Make (2/2)



DRAFT

Order process (1/3)



DRAFT

Order process (2/3)

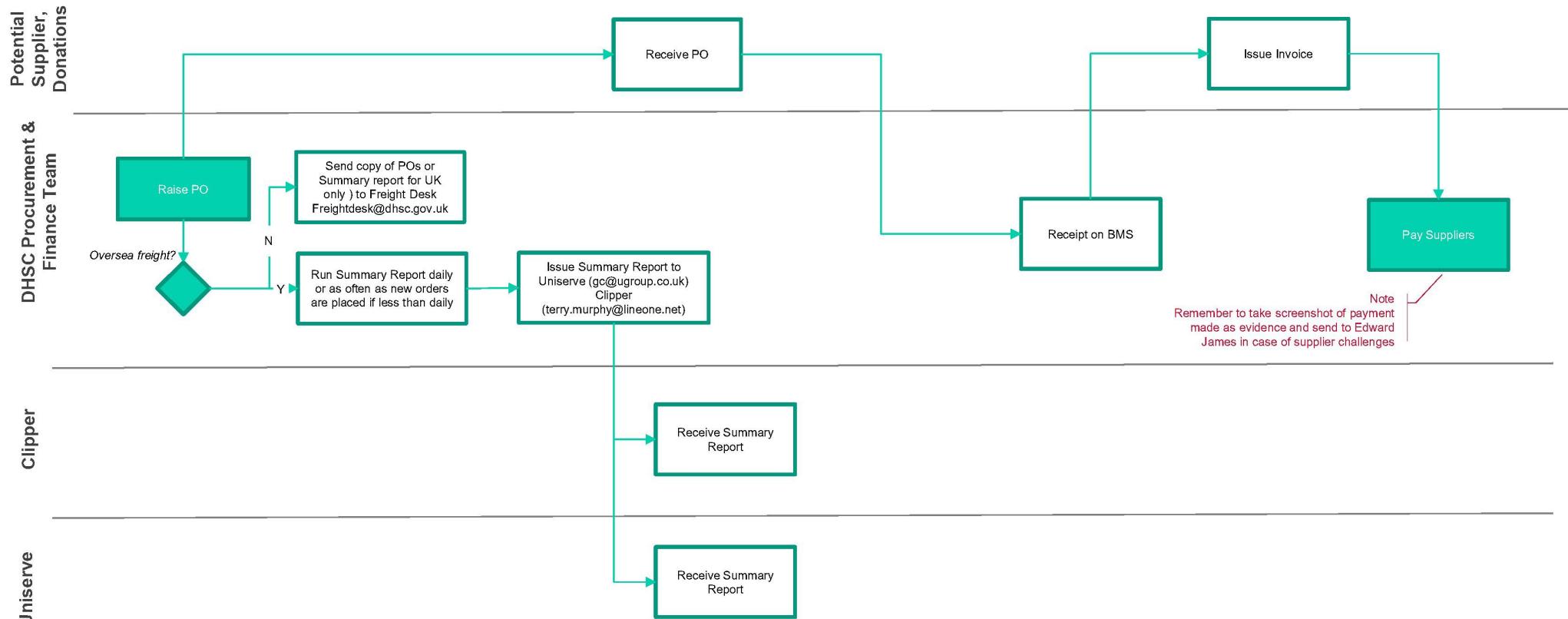
Ed James team to confirm
How we deal with Upfront
payment

3

Raise PO

4

Pay Supplier



Order process (3/3)

