

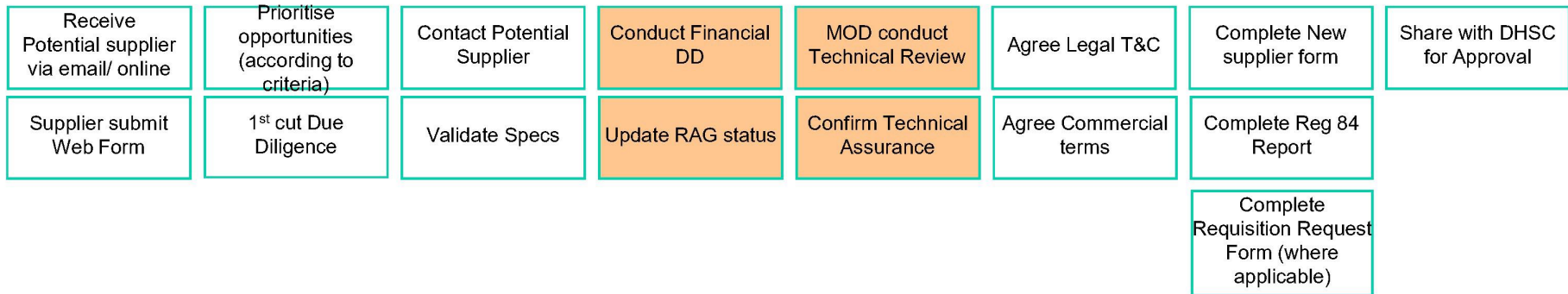
Source process – New Suppliers, Donations

PPE E2E supply chain process - Level 2

SOURCE – NEW SUPPLIERS

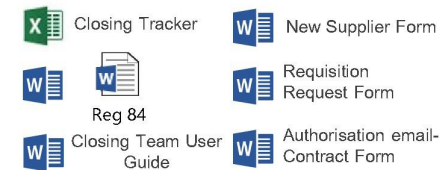
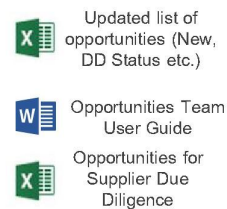
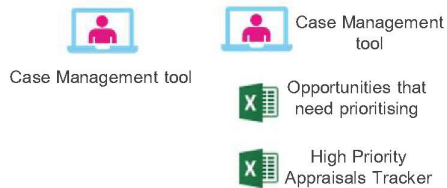


PPE E2E supply chain process - Level 3 Swimlane see following pages



PPE E2E supply chain process - Level 4 (WIP)

Documents

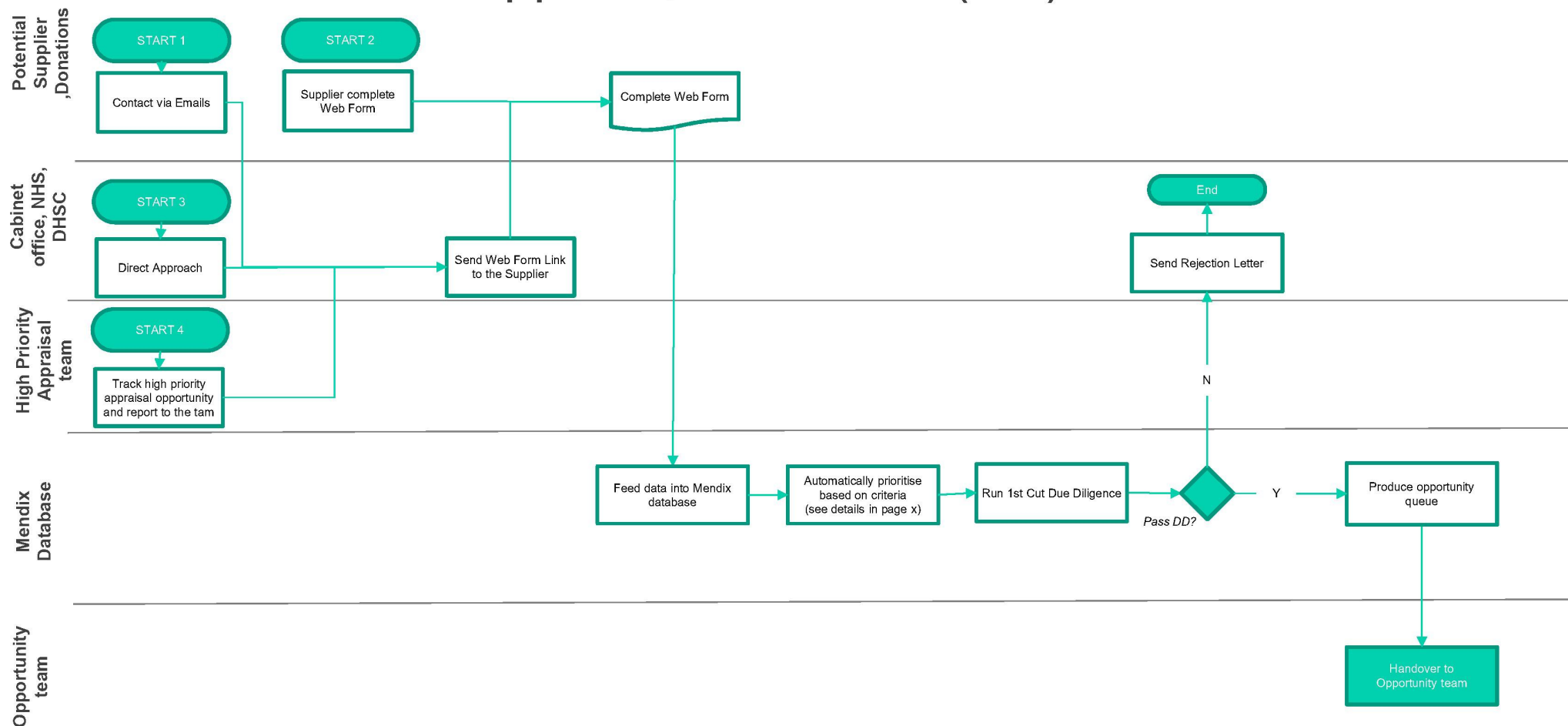


DRAFT

1 Initial Data Triage

2 Prioritise Opportunities incl. 1st cut due diligence

Source – New Suppliers, Donations (1/3)



Initial data triage criteria

Data triage criteria are reviewed and updated weekly

At publication efforts have been prioritised as follows:

A product will be marked as high priority if **(A+B) OR C** are true:

A: Company size > 250 employees (except if marked as an agent)

B: Volumes: if any of the below are true then High priority = yes

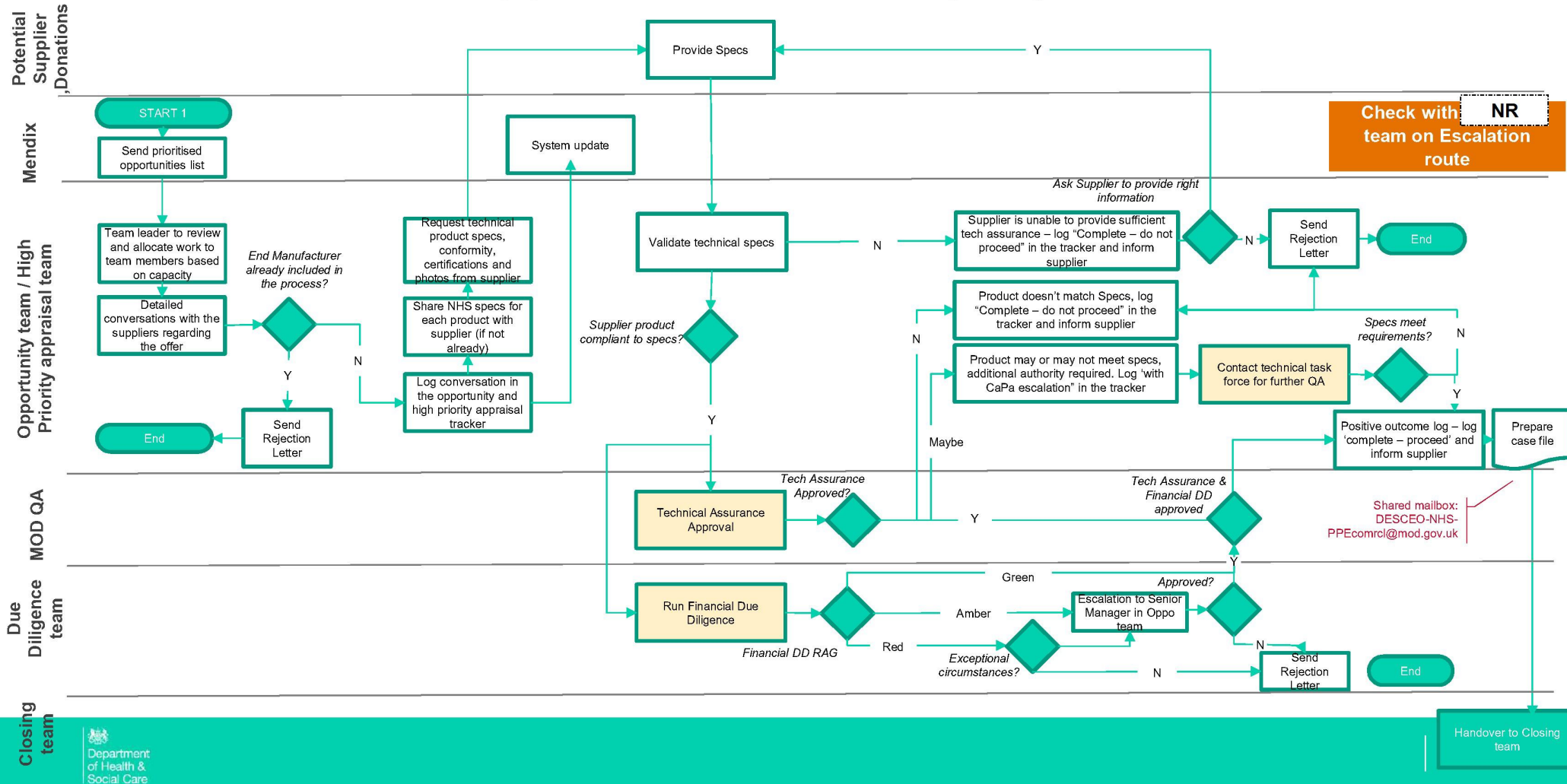
- i. FFP3: Volume => 1,000,000
- ii. FFP2: Volume => 1,000,000
- iii. IIR@ Volume => 1,000,000
- iv. Glasses: Volume => 1,000,000
- v. Hand Sanitizer = All
- vi. Gloves = All
- vii. Gowns: Volumes = All

C: If donation or VIP (this is also captured by the VIP and donation flags in the system as well)

DRAFT

- 3 Validate Opportunities
- 4 Financial / Commercial DD
- 5 Confirm Technical Review

Source – New Suppliers, Donations (2/3)



DRAFT

6

Close T&C,
pricing

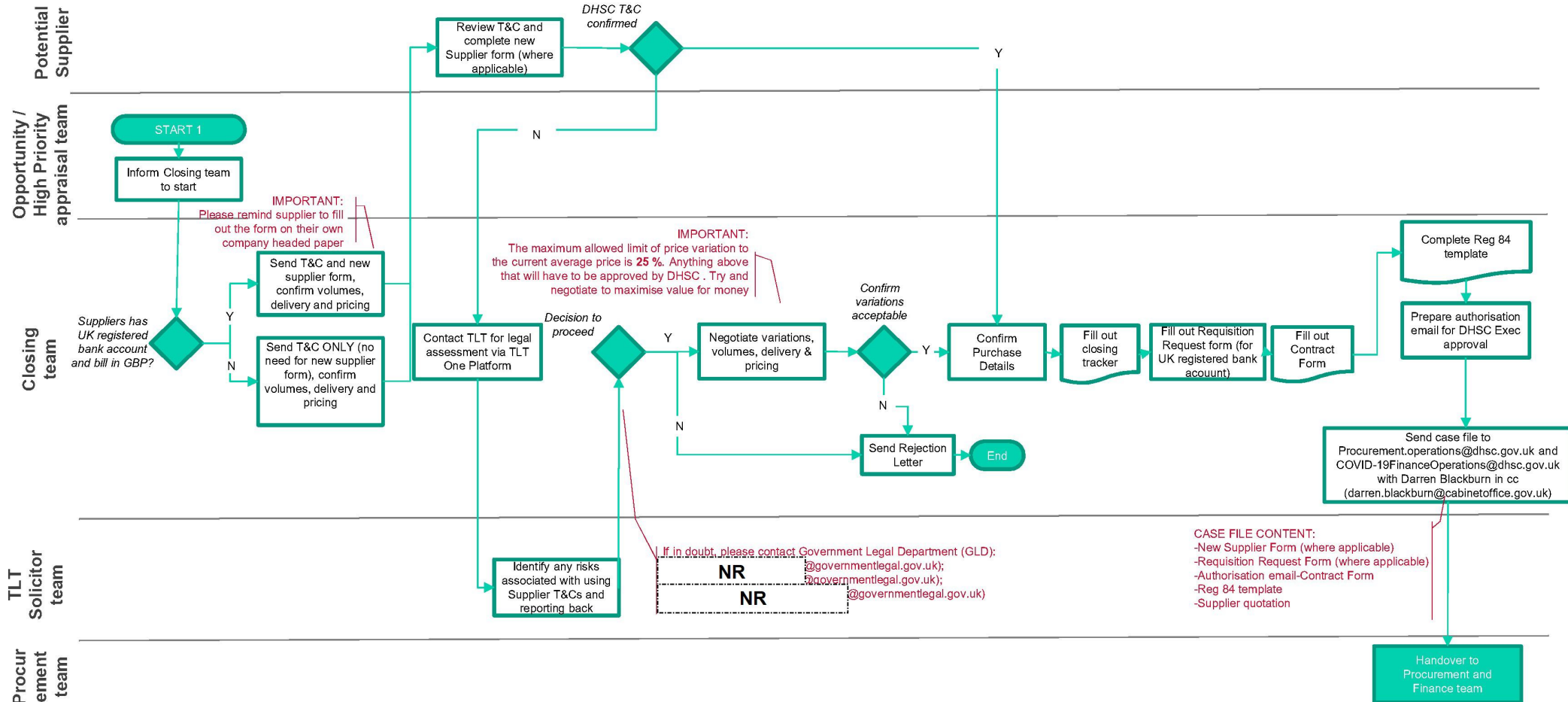
7

Complete
Approval
Documentation

8

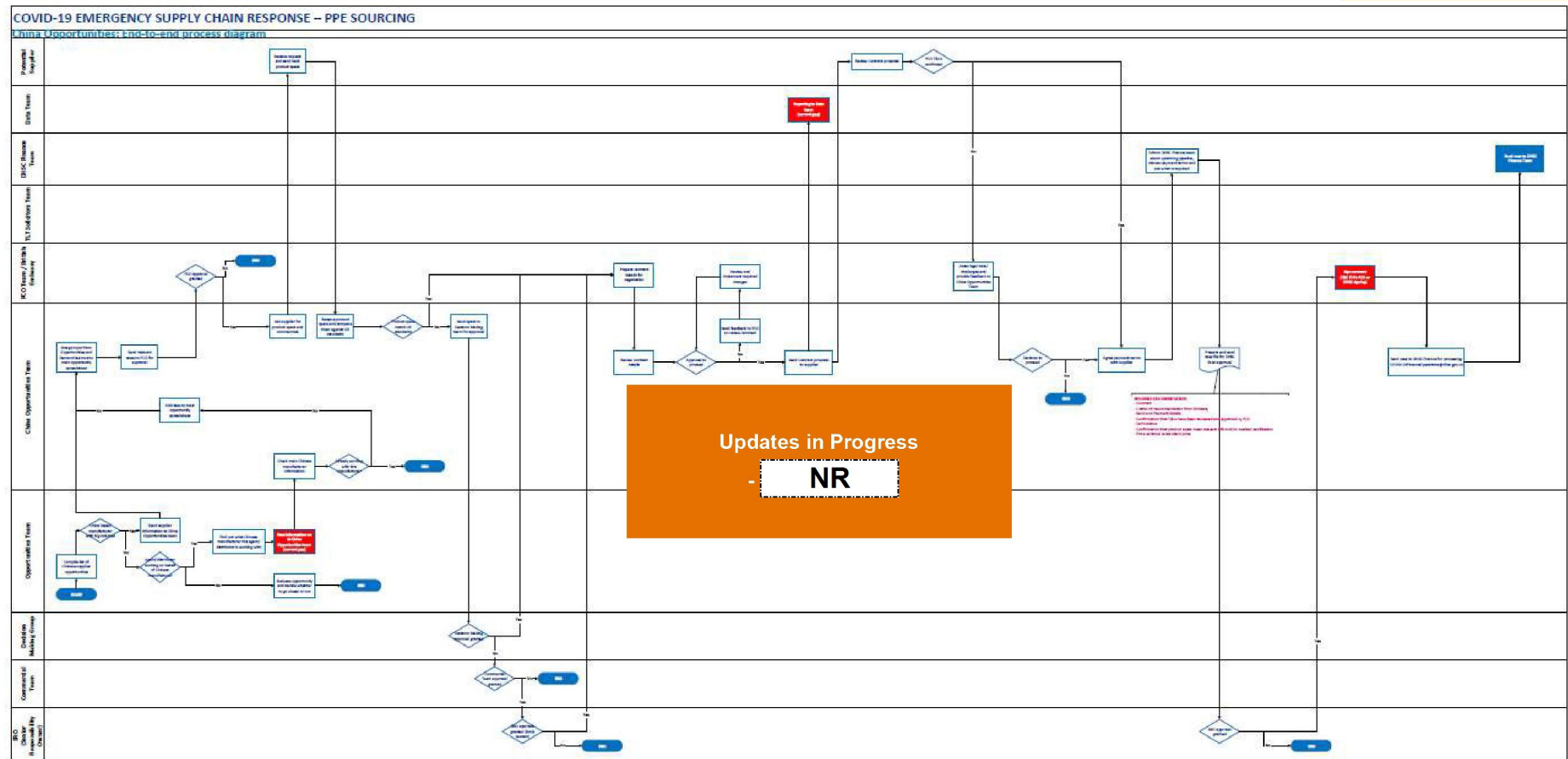
Send to DHSC
for approval

Source – New Suppliers, Donations (3/3)



China Opportunities

Convert from by team to by steps



DRAFT

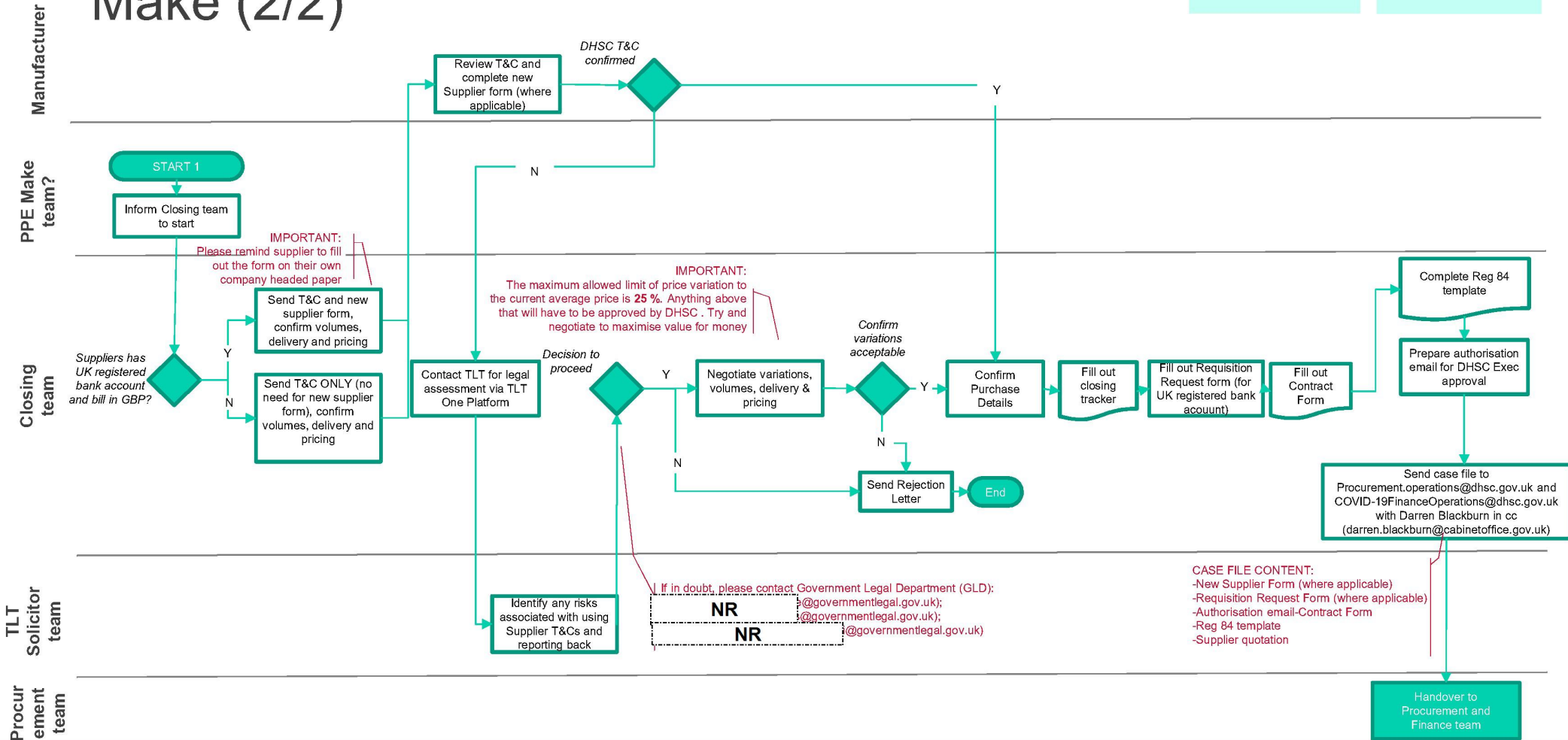
Make (2/2)

6

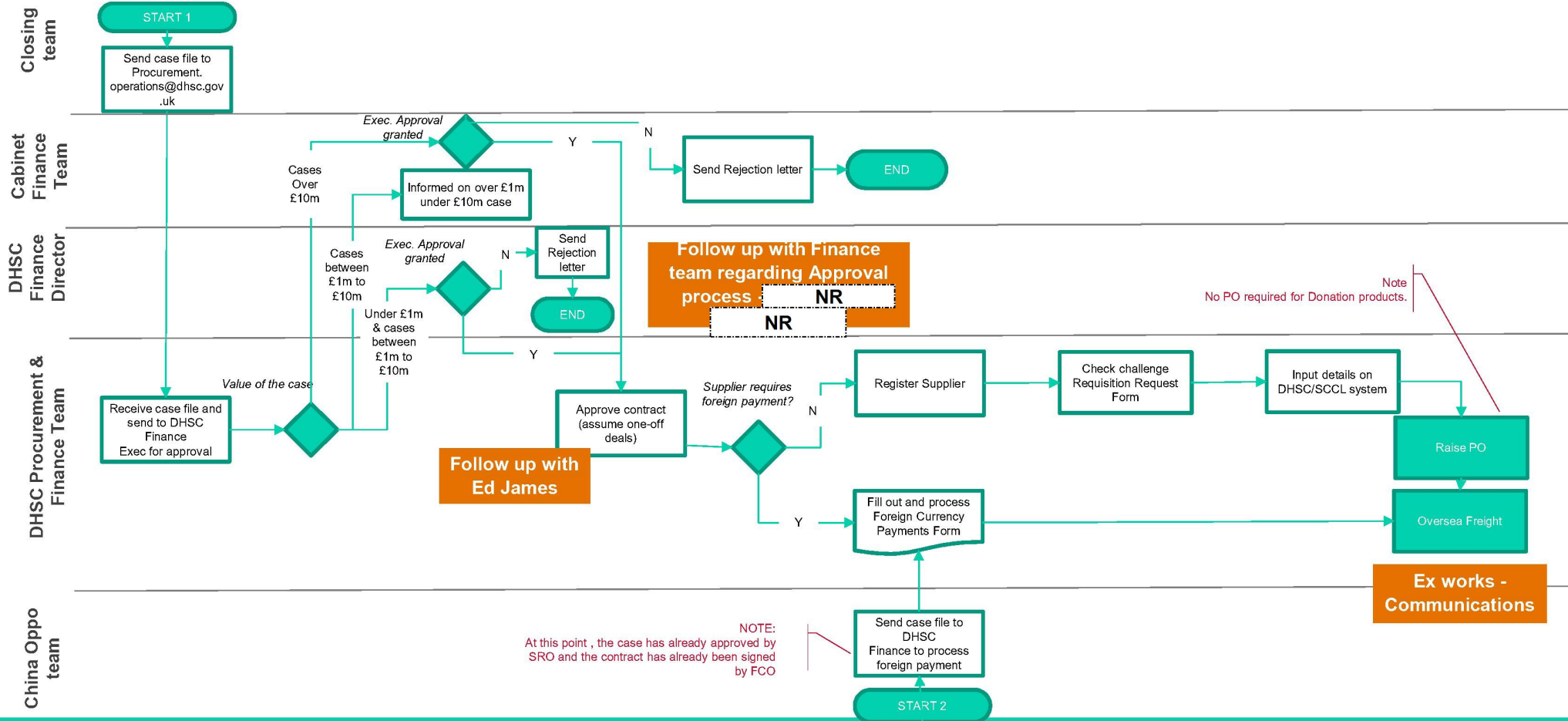
Close T&C & Pricing

7

Send to DHSC for approval



Order process (1/3)



DRAFT

Order process (2/3)

Ed James team to confirm
How we deal with Upfront
payment

3

Raise PO

4

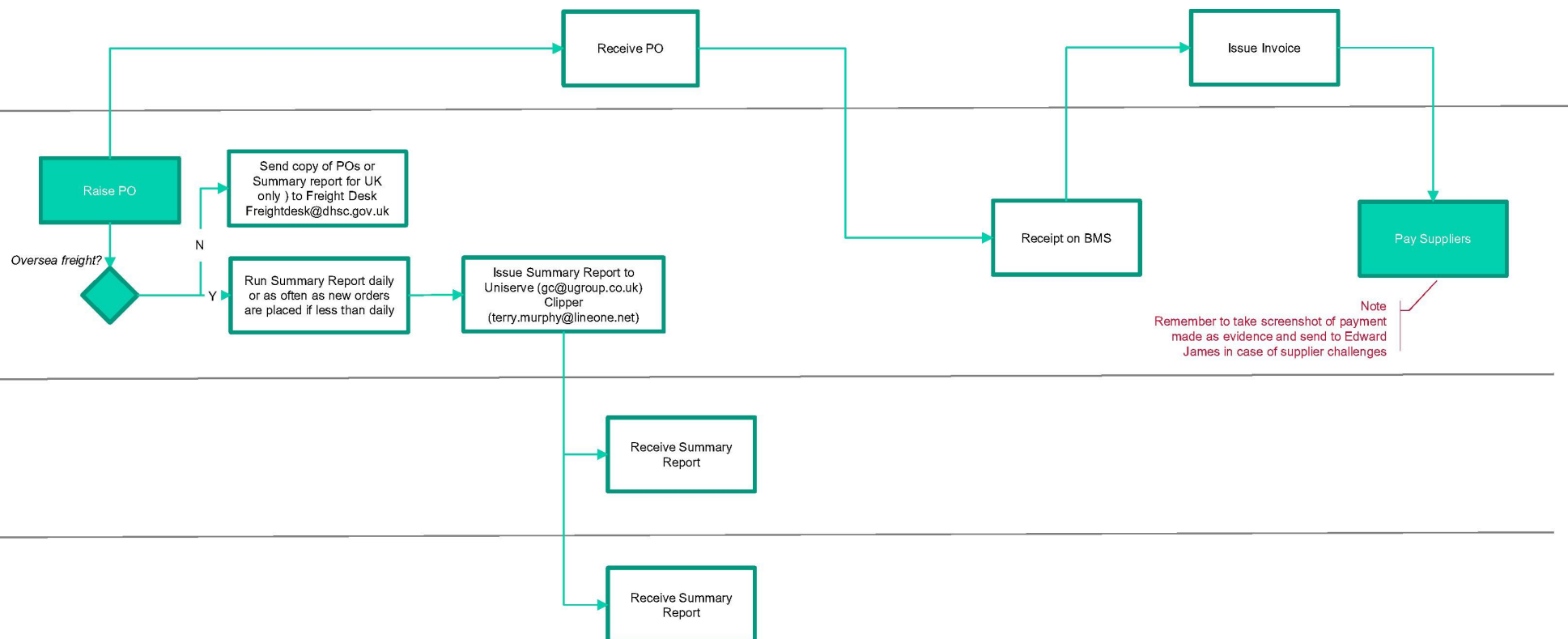
Pay Supplier

Potential
Supplier,
Donations

DHSC Procurement &
Finance Team

Clipper

Uniserve



DRAFT

5a

China Suppliers

5b

Make Manufacturer

6

Publish Award Notice

Order process (3/3)

